

# Aramco Pan European supplier summit

Fostering strategic partnerships: Fueling future success

18 - 19 October 2023  
Palazzo Parigi, Milan

## Agenda

### Wednesday, 18th October 2023

Time	Activity
09:00 - 09:30	Registration and welcome coffee
<b>Welcoming Remarks &amp; Keynote Speakers</b>	
09:30 - 09:50	<b>Keynote speech - Event Opening Remarks</b> Mohammad Al Shammary, Senior VP Procurement & Supply Chain Management - Saudi Aramco
09:50 - 10:10	<b>Aramco opportunities</b> Yahya Abu Shal, Senior VP Upstream & Downstream Project Management - Saudi Aramco
<b>Sustainability in supply chain</b>	
10:10 - 10:30	<b>Global Energy Supply Chain Sustainability</b> Amjaad Al-Qahtani, Climate and Sustainability Strategist - Saudi Aramco
<b>Localization &amp; Investment Programs</b>	
10:30 - 10:45	<b>In-Kingdom Total Value Add (iktva) Program</b> Ghezlan Almatar, Industrial Development & Strategic Supply Department - Saudi Aramco
10:45 - 11:00	<b>Corporate Procurement Agreements and Investment Opportunities</b> Nawwaf AlAmri, Industrial Development & Strategic Supply Department - Saudi Aramco
<b>11:00 - 11:30</b>	<b>Coffee Networking Break</b>

<b>Services Opportunities &amp; Projects</b>	
11:30 - 11:45	<b>Projects Shaping Our Tomorrow</b> Mohammed Al-Mulhim, Sourcing Support Unit Head, Project Management Office Department - Saudi Aramco
11:45 - 12:00	<b>Service Supplier Registration and Prequalification Process</b> Tom Tibor, Supervisor Sourcing, Contracting Department - Saudi Aramco
<b>Governmental entities Programs</b>	
12:00 - 12:15	<b>Saudi Arabia - The Kingdom of Investment Opportunities</b> Hatim A. Zaher, Business Development Manager - Ministry of Investment
12:15 - 12:30	<b>Saudi Industrial Development Fund (SIDF)</b> Abdullah M. Al-Subaie, Credit RM Team Leader
<b>12:30 - 13:30</b>	<b>Lunch and networking break (Open Buffet)</b>
<b>Manufacturers Workshop</b>	
13:30 - 14:00	Material Sourcing Opportunities and Manufacturer Qualification process – Seema Khan, Aramco Europe
14:00 - 14:30	Quality Qualification Requirements & Performance Management – Salam Alsowaidan – Chief Office Representative, Italy- Aramco Europe
14:30 - 15:00	Rotating Equipment Technical Challenges and Opportunities – Ahmad Amer, Engineering Consultant – Saudi Aramco
15:00 - 15:30	Partnership and Technical collaboration for Joint Success- Mousa Harbi, Engineering Consultant – Saudi Aramco
13:30 - 17:30	<b>B2B Meetings</b> A. <b>EPC &amp; Construction Contractors Business Opportunities</b> - Rami Alkhamsani, Martin Denash B. <b>Service Providers Qualification process</b> - Tom Tibor C. <b>Construction Execution Optimization</b> - Yaser AlQatari D. <b>Localization/ iktva opportunities</b> - Yara Buraiki, Fabio Franceschin, Kamal Khodor Alcheikh E. <b>Materials Sourcing Opportunities</b> - Fatima Amri, Lenka Antolova, Seema Khan F. <b>Ministry of Investment</b> - Hatim A. Zaher G. <b>Saudi Industrial Development Fund</b> - Abdullah M. Al-Subaie

## Thursday, 19th October 2023

Time	Activity
09:30 - 17:30	<b>B2B Meetings</b> <ul style="list-style-type: none"><li>A. <b>EPC &amp; Construction Contractors Business Opportunities</b> - Rami Alkhamsani, Martin Denash, Mohammed Al-Mulhim</li><li>B. <b>Service Providers Qualification process</b> - Tom Tibor</li><li>C. <b>Construction Execution Optimization</b> - Yaser AlQatari</li><li>D. <b>Localization/ iktva opportunities</b> - Yara Buraiki, Kamal Khodor Alcheikh</li><li>E. <b>Materials Sourcing Opportunities</b> – Aramco Representatives</li></ul>
11:00 - 11:15	Coffee Break
12:30 - 13:30	Lunch Break