

DAY 2: Tech Boost 2023



Agenda

09:00 – 09:10	Welcome Day 2 – Knuth Molzen (SVP Digital Sales T-Systems)									
09:10 – 09:30	How we can help to make our future more sustainable – Stephan de Haas (VP Digital Sales – Head of CoCreation & Client Consulting)									
09:45 – 10:30	Classroom Session	4 Ultra Tendency	6 Content & Collaboration	2 ServiceNow	9 Google	1 Pega	7 UiPath	8 Nextcloud	3 Verimi	5 SAP S/4Hana & SAP AMM
10:45 – 11:30		5 Ultra Tendency	7 Content & Collaboration	3 ServiceNow	1 Google	2 Pega	8 UiPath	9 Nextcloud	4 Verimi	6 SAP S/4Hana & SAP AMM
11:45 – 12:30		6 Ultra Tendency	8 Content & Collaboration	4 ServiceNow	2 Google	3 Pega	9 UiPath	1 Nextcloud	5 Verimi	7 SAP S/4Hana & SAP AMM
12:30 – 13:00	Lunch/Meet & Greet Part 3									
13:00	End Day 2 for all Partners									
13:00 – 13:30	Application Led Cloudtransformation – David Beach (VP Digital Solutions – Head of Cloud Solutions)									
13:30 – 14:15	How we manage our deals to win! (deal processes, Price2win, etc.) – Georg Jakob (VP Digital Sales – Head of Bid & Engagement Management)									
14:30 – 16:00	Vertical Sessions	Sales Tribe Auto	Sales Tribe Public Transportation	Sales Tribe Public	Sales Tribe Health	Sales Tribe Germany	Sales Tribe DPDHL	Sales Tribe DTAG	Sales Tribe International	Bid & Engagement Management
		Winfried Hebborn & Thomas Jenne	Philipp Greiff & Andy Lesser	Florian Springub & Dietmar Falter	Axel Beckers & Janine Haschke	Stefanie Küchler & Oliver Bahns	Jörg Glöckner	Roger Volland & Oliver Bahns	Uli Hintzen	Georg Jakob
16:10 – 16:30	Check out – Knuth Molzen (SVP Digital Sales T-Systems)									