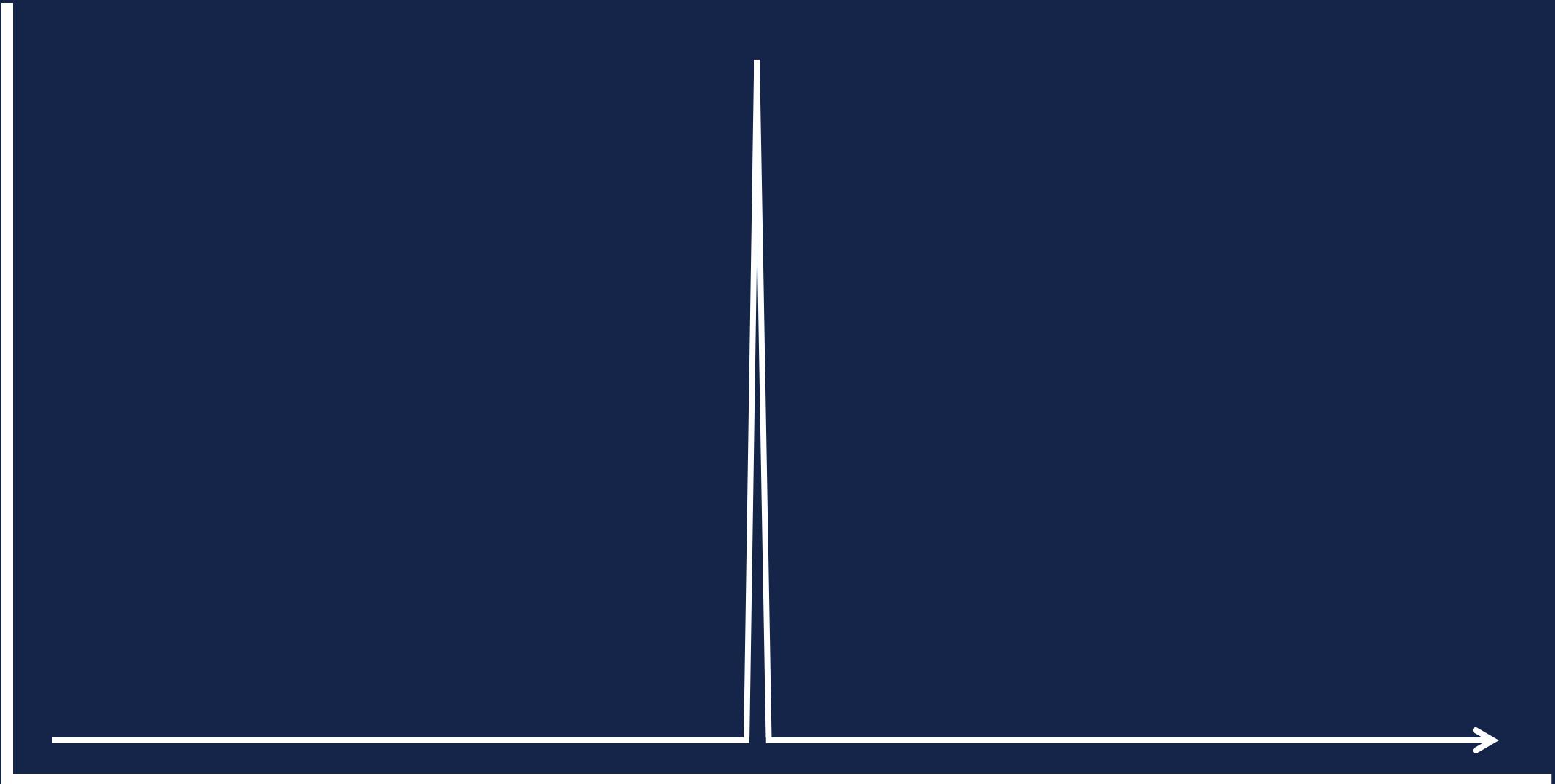








Fossil



Start

Now

Time

Value



Start

Now

Value



Start

Nowish .... who knows?

PowerWindow





PowerWindow



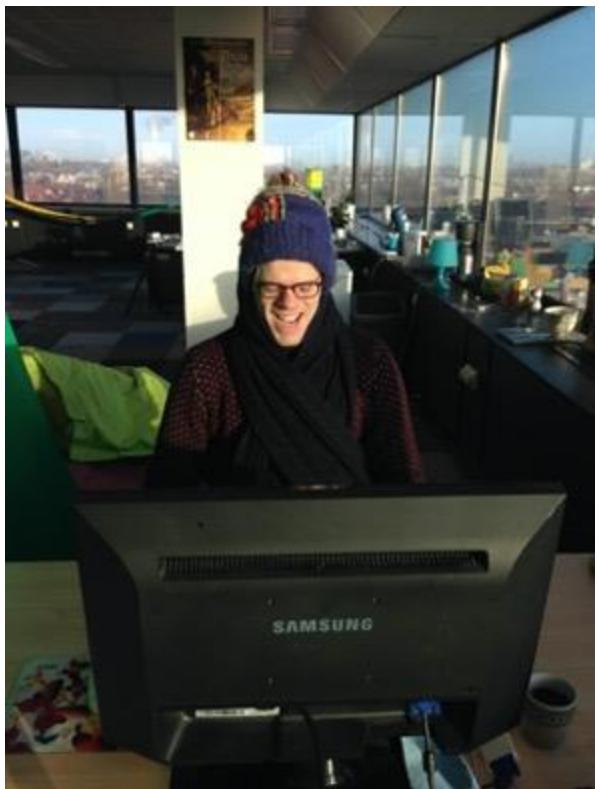
Value



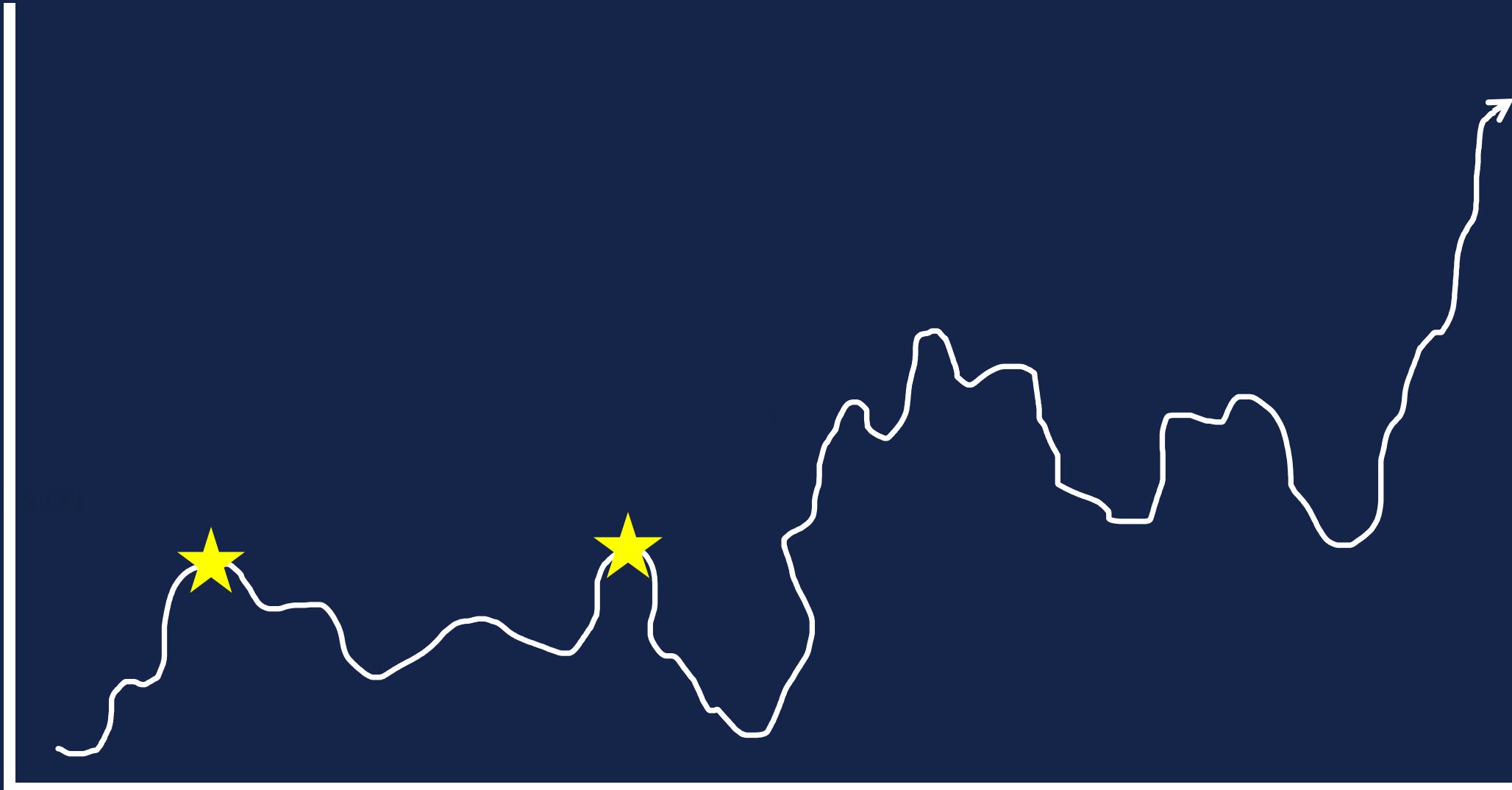
Start

Nowish .... who knows?





Value



Start

Nowish .... who knows?

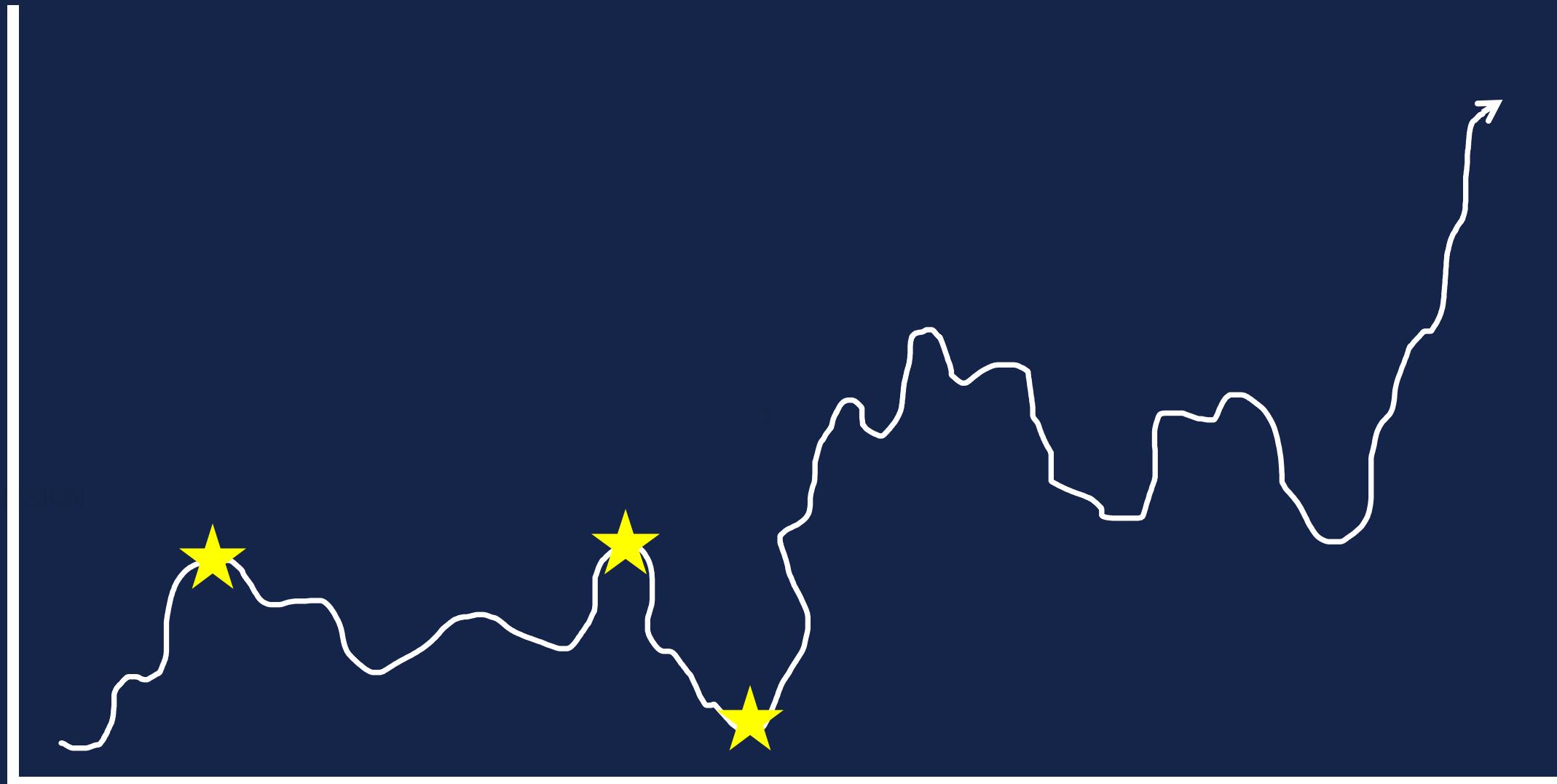




STOLKER GLASS

HOOL HUJN  
DUURZAALEN

Value

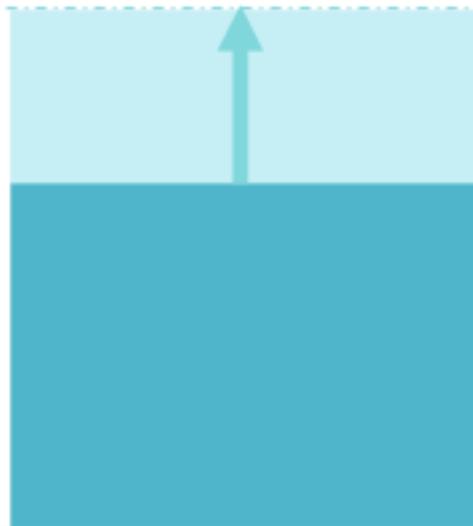


Start

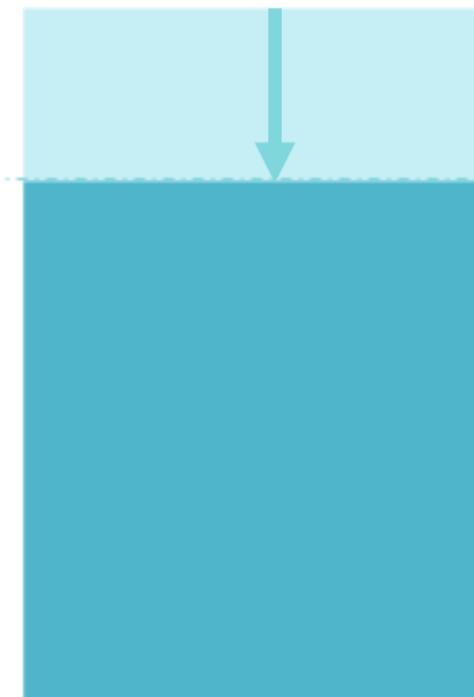
Nowish .... who knows?

PowerWindow -> PHYSEE

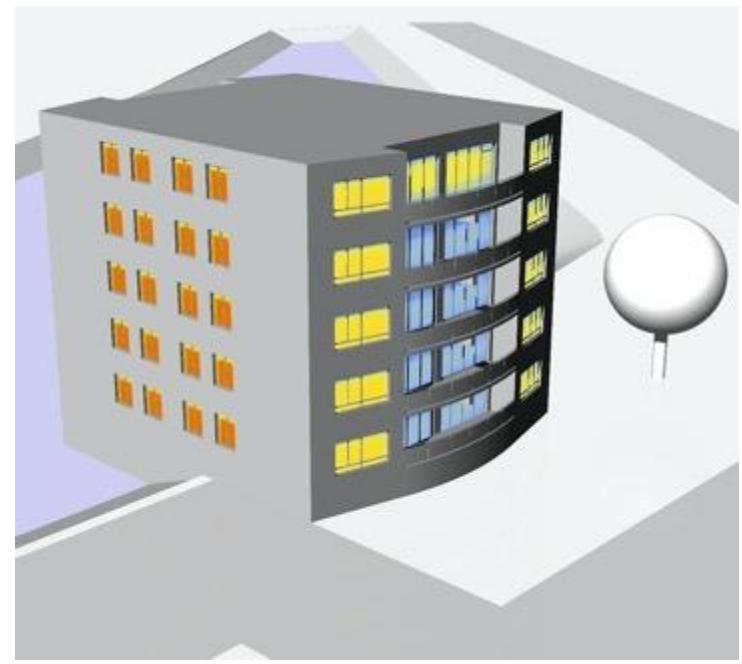
BALANCE



Production



Consumption



Value



Start

Nowish .... who knows?

Value



Start

Nowish .... who knows?

Value



Start

Nowish .... who knows?

Value



Start

Nowish .... who knows?

PHYSEE -> Demerger

PHYSEE + EDGE -> Next Sense

# Decarbonizing real estate with purpose

By turning insights into actions

[Discover more](#)

## Trusted by the industry



PHYSEE -> Fotoniq



Optimised daylight +  
Improved climate =

---

**Efficiency, quality,  
*and* yield gains!**

Value

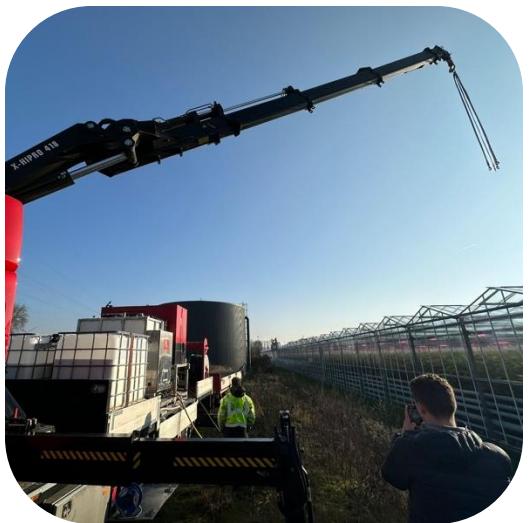
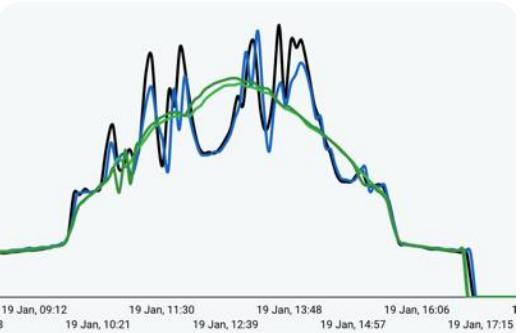
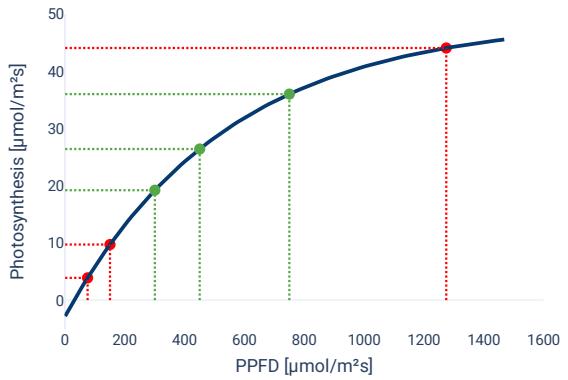


Start

Nowish .... who knows?

## Creating value on 10 different crops

Photoresponse Curve for a Tomato Crop



Value



Start

Nowish .... who knows?

Value



Start

Nowish .... who knows?

- Culture eats strategy for breakfast
- Bias to action, betting average counts
- Fall in love with the problem (not your solution)
- Hocus pocus focus, kill (or freeze;) your darling
- ‘tis pas binnen als je het kan pinnen’
- Never confuse activity with progress, sales is fuel

Thank you