## Save lives during working hours

## A sustainable approach to expanding the blood donor pool

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### No conflicts of interest







#### **Blood donation in Sweden**

- Importance of a loyal and diverse blood donor pool
- Need to double the amount of blood donors for long-term preparedness
- Challenges in recruiting and retaining donors
- Availability affects the willingness to donate







### **Background**

- Lack of time and forgetfulness\*
- Difficult to fit blood donation into "the everyday puzzle"
- Need to lower barriers for becoming, and remaining, a blood donor.

\*Öhrner C, Kvist M, Blom Wiberg K, Diedrich B. Why do young men lapse from blood donation? Vox Sang 2019;114(6):566-575







# Solution: Save lives during working hours

- Employers encourage blood donation during working hours
- Non-renumerated
- Long-term corporate social responsibility (CSR)
- Contribution for preparedness
- Opportunites to reach a wider target group





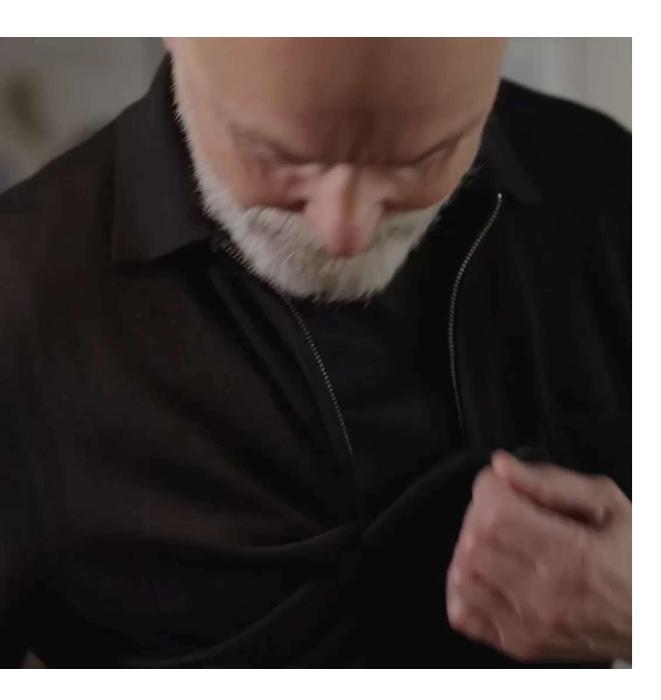
















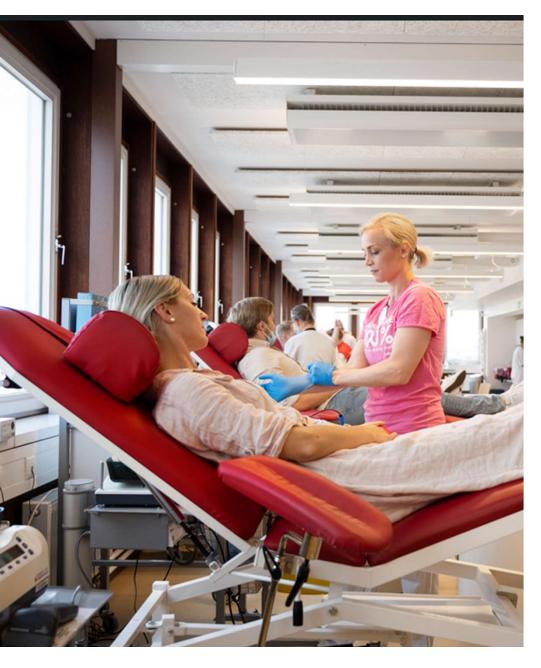


# Why Save lives during working hours is the answer

- Integrates non-renumerated blood donation into the workday
- Strengthens long-term donor engagement through employer support
- Follows employees who change jobs
- Encourages community engagement and resilience





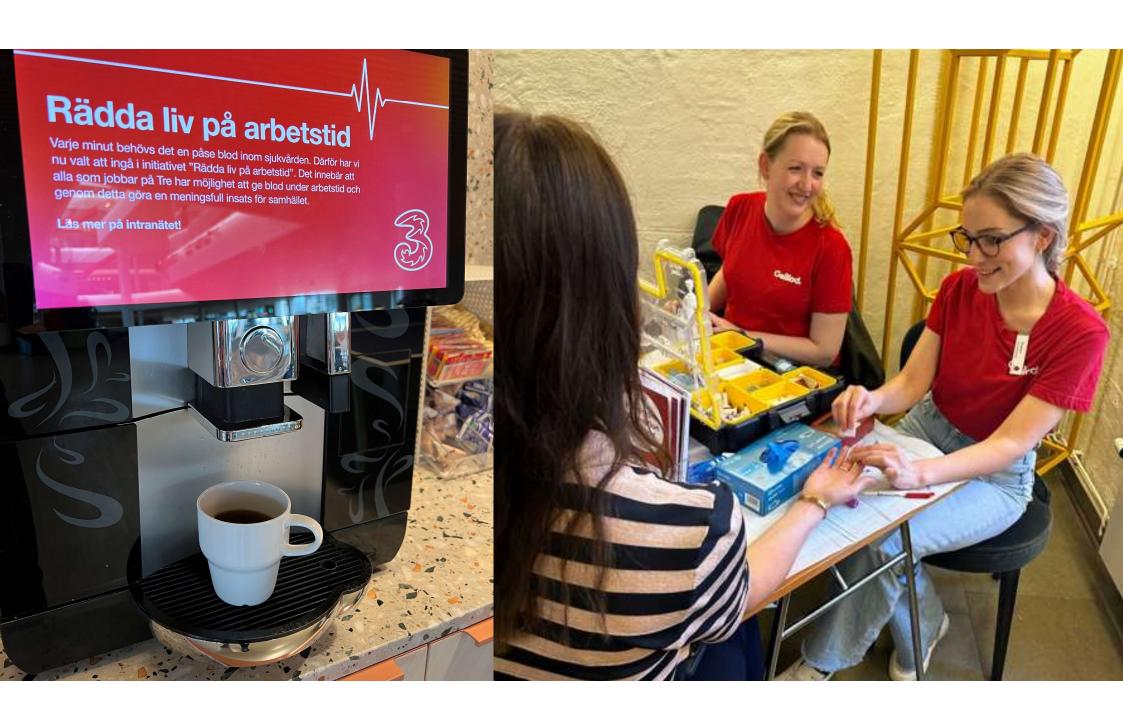


#### How do we do it?

- Employer engagement by reminders
- Easy access by placing mobile units near business centers on a regular basis
- Dedicated team of nurses who visit workplaces
- The social aspect of donating together with co-workers – organic storytelling in social media
- Long-term loyalty CRM





























#### Vi på Blodcentralen Stockholm räddar liv på arbetstid

#### Din blodgivning



**41**Totalt antal blodgivningar



**123**Ditt blod kan ha hjälpt 123 personer



**18.45**Totalt antal liter blod

#### Senaste besöken

Endast besök i Region Stockholm efter 1990 visas i tabellen.

| Datum      | Händelse    | Plats                      | Hb-värde ① | Ferritin ① | Blodfryck ③ |
|------------|-------------|----------------------------|------------|------------|-------------|
| 2025-06-04 | Blodgivning | Blodcentralen<br>Odenplan, | 143 g/I    | 46         |             |







### **Next step**

Ongoing research study at Karolinska University Hospital on how blood donation as a work benefit affects the willingness to donate blood







## **Questions?**



