

# Aramco Pan European Supplier Summit

### Driving Supply Chain Resilience and Growth

**9 - 10 September 2024** Four Seasons, Madrid

#### AGENDA

## Monday, 9<sup>th</sup> September

Time	Activity
09:00 - 09:30	Registration and welcome coffee
Keynote Speake	rs
09:30 - 09:45	Keynote speech, by Mohammad Al-Shammary, Senior VP Procurement & Supply
	Chain Management - Saudi Aramco
09:45 - 10:00	Aramco opportunities, by Murad Al-Sayed, VP Infrastructure & Maritime
	Projects Management - Saudi Aramco
Sustainability in	Supply Chain
10:00 - 10:10	Aramco ESG Suppliers Program, by Faisal Alharbi, Industrial Development & Strategic Supply Department - Saudi Aramco
Localization & C	orporate Procurement Agreements
10:10 - 10:20	In-Kingdom Total Value Add (iktva) Program Update, by Fatima Momen,
	Industrial Development & Strategic Supply Department - Saudi Aramco
10:20 - 10:30	Corporate Procurement Agreements, by Othman Alodan, Industrial
	Development & Strategic Supply Department - Saudi Aramco
Advanced Techn	ologies for Brighter Future
10:30 - 10:45	Advanced Technologies for Brighter Future, by Claudio Santoni, Aston Martin
	Performance Technologies Engineering Director
10:45 - 11:05	Coffee Networking Break
Saudi Market Bu	isiness Opportunities & Projects
11:05 - 11:20	Projects Business Opportunities, by Abdulah Seflan, Project Management
	Department - Saudi Aramco
11:20 - 11:35	Non-Metallic Deployment Program, by Abdulqader Baradie, Industrial
	Development & Strategic Supply Department - Saudi Aramco
11:35 - 11:50	Static & Rotating Business Opportunities, by Mohammad Shahrani, Industrial
	Development & Strategic Supply Department- Saudi Aramco
Cybersecurity in	Supply Chain
11:50 - 12:05	Partnering for Protection: Third-Party Cybersecurity Essentials, by Haya Dossary
	& Bilal El Bakali, Information Technology, Saudi Aramco & Aramco Europe

Panel Discussion		
12:05 - 12:30	Panel discussion Projects Management related topics, moderator Abdulah	
	Seflan, Project Management Department - Saudi Aramco	
Governmental Entities' Programs		
12:30 - 12:45	Saudi Arabia - The Kingdom of Investment Opportunities, by Abdullah Bakhsh,	
	Business Development Manager, Ministry of Investment	
12:45 - 13:00	Saudi Industrial Development Fund (SIDF) by Basem Al-Sultan, Portfolio	
	Management Director, Saudi Industrial Development Fund	
13:00 - 14:30	Lunch and networking break	
14:30 - 15:30 Work	shop	
14:30 - 14:40	Material Sourcing Opportunities & Supplier Performance Management, Seema	
	Khan, Sourcing & SRM unit, Aramco Europe	
14:40 - 14:50	Service Supplier Registration & Prequalification Process by Damon Coon,	
	Supervisor Sourcing Unit, Saudi Aramco	
14:50 - 15:00	Quality Qualification Requirements & Performance Management by Salam	
	Alsowaidan – Aramco Europe Representative (Italy), Quality Management	
15:00 - 15:15	Department Aramco Europe Static & Rotating Technical Qualification Requirement, by Yasser Alshahrani,	
15.00 - 15.15	Consulting Services Department - Saudi Aramco	
15:15 - 15:30	Non-Metallic Technical Qualification Requirement, by Isaac Aguilar Ventura,	
13.13 13.30	Consulting Services Department - Saudi Aramco	
15:30 - 18:00 B2B Meetings		
	1. EPC & Construction Contractors Business Opportunities	
	2. Service Providers Qualification Process	
	3. Non-Metallic Deployment Program	
	4. Static Business Opportunities (Technical Consulting Services Dept.)	
	5. Rotating Business Opportunities (Technical Consulting Services	
	Dept.)	
	6. Localization & Corporate Procurement Agreements	
	7. Materials Sourcing Opportunities & Supplier Performance	
	Management	
	8. Quality Management Requirements	
	9. Material Sourcing Opportunities for Unconventional Resources	
	Projects	
	10. Ministry of Investment	
	11. Saudi Industrial Development Fund	
	12. ESG Supplier Evaluation Program	

# Tuesday, 10<sup>th</sup> September

Time	Activity
09:30 - 17:30	B2B Meetings
	1. EPC & Construction Contractors Business Opportunities
	2. Service Providers Qualification Process
	3. Non-Metallic Deployment Program
	4. Static Business Opportunities (Technical Consulting Services Dept.)
	5. Rotating Business Opportunities (Technical Consulting Services
	Dept.)
	6. Localization & Corporate Procurement Agreements
	7. Materials Sourcing Opportunities & Supplier Performance
	Management
	8. Quality Management Requirements
	9. Material Sourcing Opportunities for Unconventional Resources
	Projects
	10. Ministry of Investment
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